



66 Park Avenue Caves Beach, NSW



Most Off Market Sales Never Explore a Home's Price Potential, but Shanti's Do, W

With owners having already bought elsewhere, our sellers were motivated to achieve a quick sale, with no time to waste, as they would be soon enough paying 2 mortgages, but like everyone, they still wanted to achieve their best possible price outcome.

Having sold more homes in Caves Beach than anyone else, Shanti meets more buyers across her diverse property portfolio than other agents and she knows what buyers are looking for and matches them to properties they will pay more for because they suit.

In this case Shanti could have sold for even more money, because she had 2 buyers vying for the property, but the owners went with a buyer who could instantly sign and exchange contracts without any conditions or cooling off period, knowing they would save themselves a

Council Rates: \$520.00 p/q

Water Rates: \$722.00/year (approx)



Shanti Page

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